# Introduction to Quantitative Trade Models 

International Trade (PhD), Spring 2023<br>Ahmad Lashkaripour<br>Indiana University

## Background

- The class of trade models covered in this class (e.g., Armington, Krugman, Eaton-Kortum, Melitz-Pareto) deliver a common macro-level representation for general equilibrium.
- These models have two appealing features:

1. They predict trade values consistent with a gravity equation:

$$
\text { Trade Value }_{i n} \propto \frac{\mathrm{GDP}_{i} \times \mathrm{GDP}_{n}}{\text { Distance }_{i n}^{\beta}} \quad(\text { origin } i, \text { destination } n)
$$

which amounts to good in-sample predictive power w.r.t. trade flows.
2. They can be used to perform counterfactual analyses based on easy-to-obtain sufficient statistics: (1) trade shares, (2) national accounts data, and (3) trade elasticities.

## Road Map of Today's Lecture

- First, we present the common representation of general equilibrium implied by quantitative trade models (e.g., Armington, Krugman, Eaton-Kortum, Melitz-Pareto).
- Second, we overview the ex-post and ex-ante applications of these models, highlighting their merits relative to alternative research designs (e.g., diff-in-diff, shift-share).
- Third, we discuss the structural estimation of these models and the exact hat-algebra technique for obtaining counterfactual (or out-of-sample) predictions.


## Environment

- The global economy consist of $N>1$ countries.
- We use $i, j, n \in\{1, . ., N\}$ to index countries
- Labor is the only factor of production
- Country $i$ is endowed with $L_{i}$ units of labor

[^0]
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- We use $i, j, n \in\{1, . ., N\}$ to index countries
- Labor is the only factor of production
- Country $i$ is endowed with $L_{i}$ units of labor
- Note: The class of trade models we study can be alternatively cast as a fictitious endowment economy in which trade values reflect the international demand for each country's labor services. ${ }^{1}$

[^1]
## Exogenous Parameters or Variables

- $L_{i}$ is country $i$ 's labor endowment
- $\chi_{i}$ encompasses information on country i's technological endowment
- $\tau_{i n}$ is the iceberg trade cost associated with origin $i$ 's sales to destination $n$
- $\epsilon$ is the elasticity of trade values w.r.t. trade costs (i.e., the trade elasticity)
- $D_{i}$ is country $i$ 's trade deficit vis-à-vis the rest of the world ( $\sum D_{i}=0$ ).


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Note: only $L_{i}$ and $D_{i}$ are directly observable, the remaining parameters must be estimated.

## Endogenous Equilibrium Outcomes

Main independent outcome

- the vector of national-level wages $\left\{w_{1}, \ldots, w_{N}\right\}$

Outcomes determined by wages exogenous parameters

- $\lambda_{i n} \sim$ the share of country $n$ 's expenditure on goods originating from country $i$
- $E_{n} \sim$ country n's total expenditure (GDP + deficit)


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Note that $\lambda_{\text {in }}$ and $E_{n}$ are readily observable, whereas $w_{i}$ is difficult to measure as it represents a national-level index of factor prices.

## The General Equilibrium

For a given vector of parameters $\left\{\epsilon, \chi_{i}, L_{i}, D_{i}, \tau_{i n}\right\}_{i, n}$ equilibrium is a vector of wages, $\left\{w_{i}\right\}_{i}$, such that labor markets clear in each country:

$$
\sum_{n=1}^{N} \underbrace{\lambda_{i n}\left(w_{1}, \ldots, w_{N}\right) E_{n}\left(w_{n}\right)}_{\text {country i's sales to country } n}=w_{i} L_{i}, \forall i
$$

with bilateral expenditure shares $\left(\lambda_{i n}\right)$ and national expenditure $\left(E_{n}\right)$ given by

$$
\begin{cases}\lambda_{i n}\left(w_{1}, \ldots, w_{N}\right)=\frac{\chi_{i}\left(\tau_{i n} w_{i}\right)^{-\epsilon}}{\sum_{j=1}^{N} \chi_{j}\left(\tau_{j n} w_{j}\right)^{-\epsilon}} & \forall i, j \\ E_{n}\left(w_{n}\right)=w_{n} L_{n}+D_{n} & \forall n\end{cases}
$$

## The General Equilibrium

- Given $\left\{\epsilon, L_{i}, D_{i}, \chi_{i}, \tau_{i j}\right\}_{i, j}$, the vector of wages $\left\{w_{1}, \ldots, w_{N}\right\}$ can be computed by solving a non-linear system of N -equations and N -unknowns ${ }^{2}$

$$
\underbrace{\frac{1}{W_{i}} \sum_{n=1}^{N}\left[\frac{\chi_{i}\left(\tau_{i n} W_{i}\right)^{-\epsilon}}{\sum_{j=1}^{N} \chi_{j}\left(\tau_{j n} W_{j}\right)^{-\epsilon}}\left(w_{n} L_{n}+D_{n}\right)\right]}_{\text {demand for country i's labor }}=\overbrace{L_{i}}^{\text {labor supply }}
$$

- Workhorse trade models can be cast as a fictitious endowment economy in which countries directly exchange labor services.
- The main equilibrium outcome is a vector of wages that equalizes the supply and demand for each country's labor.

[^2]
## The General Equilibrium

- When mapping trade models to data is useful to specify equilibrium in terms of national income or $\operatorname{GDP}\left(Y_{i}=w_{i} L_{i}\right)$ rather than wages.
- Given $\left\{\epsilon, L_{i}, D_{i}, \tilde{\chi}_{i}, \tau_{i j}\right\}_{i, j}$, equilibrium can be alternatively defined as a vector $\left\{Y_{1}, \ldots, Y_{N}\right\}$ that solve the following system of equations

$$
\sum_{n=1}^{N}\left[\frac{\tilde{\chi}_{i}\left(\tau_{i n} Y_{i}\right)^{-\epsilon}}{\sum_{j=1}^{N} \tilde{\chi}_{j}\left(\tau_{j n} Y_{j}\right)^{-\epsilon}}\left(Y_{n}+D_{n}\right)\right]=Y_{i}, \quad \text { where } \quad \tilde{\chi}_{i} \equiv \chi_{i} L_{i}^{L_{i}}
$$

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$$

- The above formulation is also useful for deriving the gravity equation.


## The Gravity Equation

- Let $X_{i n}=\lambda_{i n} \times E_{n}$ denotes trade flows from origin $i$ to destination $n$

$$
X_{i n}=\frac{\tilde{\chi}_{i}\left(\tau_{i n} Y_{i}\right)^{-\epsilon}}{\sum_{j=1}^{N} \tilde{\chi}_{j}\left(\tau_{j n} Y_{j}\right)^{-\epsilon}} E_{n}
$$

## The Gravity Equation

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$$
X_{i n}=\tau_{i n}^{-\epsilon} \underbrace{\tilde{\chi}_{i}\left(Y_{i}\right)^{-\epsilon}}_{\Phi_{i}} \underbrace{\frac{E_{n}}{\sum_{j=1}^{N} \tilde{\chi}_{j}\left(\tau_{j n} Y_{j}\right)^{-\epsilon}}}_{\Omega_{n}}
$$

## The Gravity Equation

- Let $X_{i n}=\lambda_{i n} \times E_{n}$ denotes trade flows from origin $i$ to destination $n$

$$
X_{i n}=\tau_{i n}^{-\epsilon} \Phi_{i} \Omega_{n}
$$

- $\tau_{i n}^{-\epsilon}$ represents trade frictions relating to taste differences, transport costs, or policy.
- $\Phi_{i}$ is the exporter fixed effect, summarizing all relevant information on origin $i$
- $\Omega_{n}$ is the importer fixed effect, summarizing all relevant information on destination $n$


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## The Gravity Equation

- The Labor Market Clearing condition specifies $\Phi_{i}$ in terms of $Y_{i}$

$$
\begin{equation*}
\sum_{n=1}^{N} X_{i n}=\Phi_{i} \sum_{n=1}^{N}\left[\tau_{i n}^{-\epsilon} \Omega_{n}\right]=Y_{i} \quad \Longrightarrow \quad \Phi_{i}=\frac{Y_{i}}{\sum_{n} \Omega_{n} \tau_{i n}^{-\epsilon}} \tag{*}
\end{equation*}
$$

- The national-level budget constraint specifies $\Omega_{i}$ in terms of $E_{i}$

$$
\begin{equation*}
\sum_{n=1}^{N} X_{n i}=\sum_{n=1}^{N}\left[\Phi_{n} \tau_{n i}^{-\epsilon}\right] \Omega_{i}=E_{i} \quad \Longrightarrow \quad \Omega_{i}=\frac{E_{i}}{\sum_{n} \Phi_{n} \tau_{n i}^{-\epsilon}} \tag{**}
\end{equation*}
$$

- Combining equation $(*)$ and $(* *)$ and noting that $\tau_{i n}^{-\epsilon} \sim \operatorname{Dist}_{i n}^{-\beta}$, yields

$$
X_{i n}=\frac{Y_{i}}{\sum_{n} \Omega_{n} \text { Dist }_{i n}^{-\beta}} \times \frac{E_{n}}{\sum_{n} \Phi_{n} \operatorname{Dist}_{n i}^{-\beta}} \times{\operatorname{Dist}_{i n}^{-\beta}}^{-\beta}
$$

## An Implicit Property of Quantitative Trade Models

Proposition. If trade trade costs are symmetric and there are no aggregate trade imbalances, then trade values are bilaterally balanced

$$
\left\{\begin{array}{ll}
\tau_{j i}=\tau_{i j} & \forall i, j \\
D_{i}=0 & \forall i
\end{array} \quad \Longrightarrow \quad X_{i j}=X_{j i} \quad(\forall i, j)\right.
$$

- The above proposition can be proven by appealing to Equations $(*)$ and $(* *)$, and showing that $\Phi_{i}=\Omega_{i}$ if $\tau_{j i}=\tau_{i j}$ and $D_{i}=0$.
- Implication: bilateral trade imbalances may be a mere reflection of aggregate trade imbalances rather than asymmetric trade barriers.


## Applications of Quantitative Trade Models

- Quantitative trade models can be used to examine the ex-ante or ex-post impacts of shocks to the global economy.


## Example of ex-ante application

- What is the impact of a eliminating aggregate trade imbalances?
- The shock we seek to examine ( $D_{i} \rightarrow 0$ ) has not materialized yet, so non-structural research designs such as diff-in-diff or shift-share are not applicable.


## Example of ex-post application

- What was the impact of NAFTA on the US economy?
- The NAFTA shock ( $\Delta \tau^{\text {NAFTA }}<0$ ) has already materialized, but non-structural research designs (if applicable) may fail to identify the GE effects of NAFTA.


## Two Approaches to Performing Counterfactual Analyses

- The noted applications require that we simulate the counterfactual equilibrium that emerges after say the NAFTA shock. This task can be accomplished in two ways.


## First Approach

- Estimate the full parameters of the model
- shock the parameters and re-solve the model to obtain counterfactual outcome


## Second Approach

- Apply the exact the hat-algebra technique
- Under this approach we no longer need to estimate $\tau_{n i}$ or $\tilde{\chi}_{i}$, since the information on these parameters if fully embedded in expenditure shares and income levels.


## Class Assignment

- Quantitative trade models predict trade flows are given by

$$
X_{i n}=\frac{\tilde{\chi}_{i}\left(\tau_{i n} Y_{i}\right)^{-\epsilon}}{\sum_{j=1}^{N} \tilde{\chi}_{j}\left(\tau_{j n} Y_{j}\right)^{-\epsilon}} E_{n}
$$

and satisfy the adding up constraint $\sum_{n} X_{i n}=Y_{i}$ for all $i$.

- $X_{n i}, Y_{i}$, and $E_{i}$ are observable in the data.
- How would you estimate $\tilde{\chi}_{i}, \tau_{i n}$, and $\epsilon$ ?


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and satisfy the adding up constraint $\sum_{n} X_{i n}=Y_{i}$ for all $i$.

- $X_{n i}, Y_{i}$, and $E_{i}$ are observable in the data.
- How would you estimate $\tilde{\chi}_{i}, \tau_{i n}$, and $\epsilon$ ?
- I will create an "Announcement" on Canvas. Submit your answer as a comment underneath the announcement before Tuesday, next week.


## Estimation of Quantitative Trade Models

## Estimation Setup

- Data points: $\mathbb{D}=\left\{X_{n i}^{\text {data }}, Y_{i}^{\text {data }}, E_{i}^{\text {data }}\right\}_{i, n}$
- Unobserved parameters: $\Theta=\left\{\tau_{i n}, \tilde{\chi}_{i}, \epsilon\right\}_{i, n}$
- Model's prediction w.r.t. trade flows, given $\left\{Y_{i}^{\text {data }}\right\}_{i}$ and $\left\{E_{i}^{\text {data }}\right\}_{i}$

$$
X_{i n}(\Theta ; \mathbb{D})=\frac{\tilde{\chi}_{i}\left(\tau_{i n} Y_{i}^{\text {data }}\right)^{-\epsilon}}{\sum_{j=1}^{N} \tilde{\chi}_{j}\left(\tau_{j n} Y_{j}^{\text {data }}\right)^{-\epsilon}} E_{n}^{\text {data }}
$$

Note: $\epsilon$ cannot be separately identified from $\tau_{\text {in }}$ with information on $\mathbb{D}$

- Parameter combinations $\left\{\tilde{\chi}_{i}, \tau_{i n}, \epsilon\right\}_{i, n}$ and $\left\{\tilde{\chi}_{i}, \tau_{i n}^{\prime}, \epsilon^{\prime}\right\}_{i, n}$ are observationally equivalent in terms of their prediction vis-à-vis $\mathbb{D}$ iff $\tau_{\text {in }}^{-\epsilon}=\left(\tau_{i n}^{\prime}\right)^{-\epsilon^{\prime}}$.


## Generic Estimation Strategy

- We can normalize $\epsilon$ and estimate the remaining elements of $\Theta$ by minimizing the distance between the model's predictions and data subject to equilibrium constraints:

$$
\min _{\Theta} \sum_{n, i}\left(\log X_{i n}(\Theta ; \mathbb{D})-\log X_{i n}^{\text {data }}\right)^{2} \quad \text { s.t. } \quad \sum_{n} X_{i n}(\Theta ; \mathbb{D})=Y_{i}^{\text {data }}
$$

- The above problem is exactly identified, i.e., there exists a $\Theta^{*}$ such that

$$
X_{i n}\left(\Theta^{*} ; \mathbb{D}\right)=X_{i n}^{d a t a} \quad(\forall i, n)
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- We can use $\Theta^{*}$ to perform counterfactuals (e.g., eliminating trade imbalances),


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- We can use $\Theta^{*}$ to perform counterfactuals (e.g., eliminating trade imbalances), but this task can be performed more efficiently with exact hat algebra.


## Estimating the Determinants of Trade Costs

- We can use a similar strategy to estimate the determinants of $\tau_{i n}$.
- Suppose we have data on bilateral distance, FTAs, common language, common border, and conflict for many country pairs.
- We can parameterize bilateral trade costs as

$$
\tau_{i n}=\bar{\tau}\left(\text { Dist }_{i n}\right)^{\beta_{d}} \cdot \beta_{f}^{\mathrm{FTA}_{i n}} \cdot \beta_{l}^{\text {Lang }_{i n}} \cdot \beta_{b}^{\text {Border }_{i n}} \cdot \beta_{c}^{\text {Conflict }_{i n}}
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$$

## Interpretation of Parameters

- $\beta_{f}=0.75$ implies that a typical FTA reduces trade costs by $25 \%$
- $\beta_{C}=1.5$ implies that conflict increases trade costs by $50 \%$; etc.


## Estimation

- Reduced set of parameters: $\tilde{\Theta}=\left\{\tilde{\chi}_{i}, \beta_{d}, \beta_{f}, \beta_{l}, \beta_{b}, \beta_{c}, \epsilon\right\}$
- We can normalize $\epsilon$ and estimate the remaining elements of $\tilde{\Theta}$ as

$$
\min _{\tilde{\Theta}} \sum_{n, i}\left(\log X_{i n}(\tilde{\Theta} ; \mathbb{D})-\log X_{i n}^{\text {data }}\right)^{2} \quad \text { s.t. } \quad \sum_{n} X_{i n}(\tilde{\Theta} ; \mathbb{D})=Y_{i}^{\text {data }}
$$

- The above estimation is akin to a standard gravity estimation-though, as we'll note later in the semester, there are easier ways to perform gravity estimation (e.g., PPML)


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$$

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- The estimation of $\beta$ 's unveils policy-relevant shocks for counterfactual analysis-e.g.,

$$
\text { aboloshing FTAs } \sim \Delta \ln \tau_{i n}^{\prime} \approx \begin{cases}\beta_{f}-1 & \text { if } \mathrm{FTA}_{i n}=1 \\ 0 & \text { if } \mathrm{FTA}_{i n}=0\end{cases}
$$

## Estimation

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- The estimation of $\beta$ 's unveils policy-relevant shocks for counterfactual analysis-e.g.,

$$
\text { global conflict } \quad \sim \Delta \ln \tau_{i n}^{\prime} \approx \begin{cases}0 & \text { if } \text { Conflict }_{i n}=1 \\ \beta_{c}-1 & \text { if } \text { Conflict }_{i n}=0\end{cases}
$$

## The Exact Hat-Algebra Approach

## Definition of Equilibrium

- For any set of exogenous parameters and variables $\left\{\tau_{i n}, \tilde{\chi}_{i}, D_{i}, \epsilon\right\}$, equilibrium is a vector of national GDP levels, $\mathbf{Y}=\left\{Y_{1}, \ldots, Y_{N}\right\}$, that satisfy

$$
Y_{i}=\sum_{n=1}^{N}[\lambda_{i n}(\mathbf{Y}) \times \overbrace{\left(Y_{n}+D_{n}\right)}^{E_{n}}]
$$

where the expenditure share $\lambda_{\text {in }}(\mathbf{Y})$ is given by

$$
\lambda_{i n}(\mathbf{Y})=\frac{\tilde{\chi}_{i}\left(\tau_{i n} Y_{i}\right)^{-\epsilon}}{\sum_{j=1}^{N} \tilde{\chi}_{j}\left(\tau_{j n} Y_{j}\right)^{-\epsilon}}, \quad(\forall i, n)
$$

## Hat-Algebra Notation

For a generic variable ( $x$ )

- $X \sim$ baseline value under the status quo
- $X^{\prime} \sim$ counterfactual value after some external shock
- $\widehat{X} \equiv \frac{x^{\prime}}{x}$

Example: suppose countries $i$ and $n$ sign an FTA that lowers their bilateral trade cost by $25 \%$ and increases their bilateral trade value by $15 \%$ :

$$
\hat{\tau}_{i n}=\hat{\tau}_{n i}=0.75 ;
$$

$$
\widehat{X}_{i n}=\widehat{X}_{n i}=1.15
$$

## Counterfactual Expenditure Shares

- Consider an external shock to trade costs: $\left\{\hat{\tau}_{i n}\right\}_{i, n}$
- Considering that exogenous parameters ( $\tilde{\chi}_{i}$ and $\epsilon$ ) are unaffected by the shock, counterfactual expenditure shares are

$$
\lambda_{i n}^{\prime}=\frac{\tilde{\chi}_{i}\left(\tau_{i n}^{\prime} Y_{i}^{\prime}\right)^{-\epsilon}}{\sum_{j=1}^{N} \tilde{\chi}_{j}\left(\tau_{j n}^{\prime} Y_{j}^{\prime}\right)^{-\epsilon}}
$$

- Noting that $\tau_{i n}^{\prime}=\hat{\tau}_{i n} \tau_{i n}$ and $Y_{i}^{\prime}=\hat{Y}_{i} Y_{i}$ we can rewrite this equation as

$$
\lambda_{i n}^{\prime}=\frac{\tilde{\chi}_{i}\left(\hat{\tau}_{i n} \tau_{i n} \widehat{Y}_{i} Y_{i}\right)^{-\epsilon}}{\sum_{j=1}^{N} \tilde{\chi}_{j}\left(\hat{\tau}_{j n} \tau_{j n} \widehat{Y}_{j} Y_{j}\right)^{-\epsilon}}=\frac{\lambda_{i n}\left(\hat{\tau}_{i n} \widehat{Y}_{i}\right)^{-\epsilon}}{\sum_{j=1}^{N} \lambda_{j n}\left(\hat{\tau}_{j n} \widehat{Y}_{j}\right)^{-\epsilon}}
$$

## Counterfactual Equilibrium

- Labor-market clearing condition in the counterfactual equilibrium:

$$
Y_{i}^{\prime}=\sum_{n=1}^{N}\left[\lambda_{i n}^{\prime} \times\left(Y_{n}^{\prime}+D_{n}\right)\right]
$$

## Counterfactual Equilibrium

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\hat{Y}_{i} Y_{i}=\sum_{n=1}^{N}\left[\frac{\lambda_{i n}\left(\hat{\tau}_{i n} \hat{Y}_{i}\right)^{-\epsilon}}{\sum_{j=1}^{N} \lambda_{j n}\left(\hat{\tau}_{j} \hat{Y}_{j}\right)^{-\epsilon}} \times\left(\hat{Y}_{n} Y_{n}+D_{n}\right)\right]
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$$

- The above system determines $\left\{\widehat{Y}_{1}, \ldots, \widehat{Y}_{N}\right\}$ with information on observables $\mathbb{D}=\left\{Y_{i}, D_{i}, \lambda_{i n}\right\}_{i, n}$ and the trade elasticity, $\epsilon$


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$$

- The above system determines $\left\{\widehat{Y}_{1}, \ldots, \widehat{Y}_{N}\right\}$ with information on observables $\mathbb{D}=\left\{Y_{i}, D_{i}, \lambda_{i n}\right\}_{i, n}$ and the trade elasticity, $\epsilon$
- Given $\widehat{Y}_{i}$, we can calculate the change in trade values in response to $\left\{\hat{\tau}_{i n}\right\}_{i, n}$ as

$$
\widehat{X}_{i n}=\hat{\lambda}_{i n} \times \underbrace{\frac{Y_{n} \widehat{Y}_{n}+D_{n}}{Y_{n}+D_{n}}}_{\hat{E}_{n}}, \quad \text { where } \quad \hat{\lambda}_{i n}=\frac{\left(\hat{\tau}_{i n} \widehat{Y}_{i}\right)^{-\epsilon}}{\sum_{j=1}^{N} \lambda_{j n}\left(\hat{\tau}_{j n} \widehat{Y}_{j}\right)^{-\epsilon}}
$$

## Example: the US and the Rest of the World

- Two countries: US $(i=1)$ and ROW $(i=2)$

$$
\lambda=\left[\begin{array}{cc}
0.88 & 0.02 \\
0.12 & 0.98
\end{array}\right] ; \quad \mathbf{Y}=\left[\begin{array}{l}
1 \\
4
\end{array}\right] ; \quad \mathbf{D}=\left[\begin{array}{c}
0.04 \\
-0.04
\end{array}\right]
$$

- Suppose international trade costs fall by 20\%:

$$
\hat{\boldsymbol{\tau}}=\left[\begin{array}{cc}
1 & 0.80 \\
0.80 & 1
\end{array}\right]
$$

## Example: the US and the Rest of the World

- System of equations specifying labor-market clearing conditions:

$$
\begin{aligned}
& Y_{1} \widehat{Y}_{1}=\frac{\lambda_{11}\left(\hat{\tau}_{11} \hat{Y}_{1}\right)^{-\epsilon} \times\left(Y_{1} \hat{Y}_{1}+D_{1}\right)}{\lambda_{11}\left(\hat{\tau}_{11} \hat{Y}_{1}\right)^{-\epsilon}+\lambda_{21}\left(\hat{\tau}_{21} \hat{Y}_{2}\right)^{-\epsilon}}+\frac{\lambda_{12}\left(\hat{\tau}_{12} \widehat{Y}_{1}\right)^{-\epsilon} \times\left(Y_{2} \widehat{Y}_{2}+D_{2}\right)}{\lambda_{12}\left(\hat{\tau}_{12} \widehat{Y}_{1}\right)^{-\epsilon}+\lambda_{22}\left(\hat{\tau}_{22} \widehat{Y}_{2}\right)^{-\epsilon}} \\
& Y_{2} \widehat{Y}_{2}=\frac{\lambda_{21}\left(\hat{\tau}_{21} \widehat{Y}_{2}\right)^{-\epsilon} \times\left(Y_{1} \widehat{Y}_{1}+D_{1}\right)}{\lambda_{11}\left(\hat{\tau}_{11} \hat{Y}_{1}\right)^{-\epsilon}+\lambda_{21}\left(\hat{\tau}_{21} \hat{Y}_{2}\right)^{-\epsilon}}+\frac{\lambda_{22}\left(\hat{\tau}_{22} \widehat{Y}_{2}\right)^{-\epsilon} \times\left(Y_{2} \widehat{Y}_{2}+D_{2}\right)}{\lambda_{12}\left(\hat{\tau}_{12} \widehat{Y}_{1}\right)^{-\epsilon}+\lambda_{22}\left(\hat{\tau}_{22} \widehat{Y}_{2}\right)^{-\epsilon}}
\end{aligned}
$$

- Assuming $\epsilon=5$, solving the system implies ${ }^{3}$

$$
\widehat{\mathbf{Y}}=\left[\begin{array}{l}
1.025 \\
1.062
\end{array}\right] \Longrightarrow \hat{\mathbf{x}}=\left[\begin{array}{ll}
0.86 & 3.66 \\
2.22 & 1.01
\end{array}\right]
$$

[^3]
## Example: the US and the Rest of the World

- System of equations specifying labor-market clearing conditions:

$$
\begin{aligned}
\widehat{Y}_{1} & =\frac{0.88\left(\widehat{Y}_{1}\right)^{-\epsilon} \times\left(\widehat{Y}_{1}+0.04\right)}{0.88\left(\widehat{Y}_{1}\right)^{-\epsilon}+0.12\left(0.80 \hat{Y}_{2}\right)^{-\epsilon}}+\frac{0.02\left(0.80 \widehat{Y}_{1}\right)^{-\epsilon} \times\left(4 \widehat{Y}_{2}-0.04\right)}{0.02\left(0.80 \widehat{Y}_{1}\right)^{-\epsilon}+0.98\left(\widehat{Y}_{2}\right)^{-\epsilon}} \\
4 \widehat{Y}_{2} & =\frac{0.12\left(0.80 \widehat{Y}_{2}\right)^{-\epsilon} \times\left(\widehat{Y}_{1}+0.04\right)}{0.88\left(\widehat{Y}_{1}\right)^{-\epsilon}+0.12\left(0.80 \widehat{Y}_{2}\right)^{-\epsilon}}+\frac{0.98\left(\widehat{Y}_{2}\right)^{-\epsilon} \times\left(4 \widehat{Y}_{2}-0.04\right)}{0.02\left(0.80 \widehat{Y}_{1}\right)^{-\epsilon}+0.98\left(\widehat{Y}_{2}\right)^{-\epsilon}}
\end{aligned}
$$

- Assuming $\epsilon=5$, solving the system implies ${ }^{3}$

$$
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[^4]
## Taking Stock

- The exact hat-algebra approach enables us to perform counterfactuals without estimating the trade cost or technology parameters ( $\tau$ and $\tilde{\chi}$ ).
- Performing counterfactuals requires two sets of sufficient statistics:

1. Observable statistics: $\lambda_{i n}, Y_{i}$, and $E_{i}$.
2. Trade Elasticity: $\epsilon$

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- In the class of models we study, the change in welfare in response to an external shock, $\left\{\hat{\tau}_{i n}, \widehat{\chi}_{i}\right\}_{i, n}$, can be also calculated using exact hat-algebra as

$$
\hat{W}_{i}=\hat{\tau}_{i i}^{-1} \times \widehat{\chi}_{i}^{\frac{1}{\epsilon}} \times \widehat{\lambda}_{i i}^{-\frac{1}{\epsilon}}
$$

- In the earlier example: $\hat{\tau}_{i i}=\hat{\chi}_{i}=1 \longrightarrow \widehat{W}_{i}=\widehat{\lambda}_{i i}^{-\frac{1}{\epsilon}}$.


## Accompanying Code

- Link to the code and data accompanying this lecture, which includes

1. Matlab code for MPEC estimation
2. Matlab code for nested fixed point estimation
3. Matlab code corresponding to the exact hat-algebra example

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- Class assignment: modify ''HAT_ALGEBRA_EXAMPLE.m" to calculate the effect of eliminating aggregate trade imbalances ( $D_{i} \rightarrow D_{i}^{\prime}=0$ ) on US's exports \& imports.


[^0]:    ${ }^{1}$ See Adao, Costinot, Donaldson (2017, AER) and Costinot \& Rodriguez-Clare (2018, JEP).

[^1]:    ${ }^{1}$ See Adao, Costinot, Donaldson (2017, AER) and Costinot \& Rodriguez-Clare (2018, JEP).

[^2]:    ${ }^{2}$ Link to Matlab routine that solves the above system

[^3]:    ${ }^{3}$ See Canvas for the Matlab code that generates these numbers.

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