Can Trade Policy Mitigate Climate Change?

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Background

Existing Climate Agreements Have Failed to Deliver!



Cause of Failure: The Free-Riding Problem



Nordhaus (2015, AER)

Notwithstanding this progress, it has up to now proven difficult to induce countries to join in an international agreement with significant reductions in emissions. The fundamental reason is the strong incentives for free-riding in current international climate agreements. *Free-riding* occurs when a party receives the benefits of a public good without contributing to the costs. In the case of the international climate-change policy, countries have an incentive to rely on the emissions reductions of others without taking proportionate domestic abatement. To this is

Two Trade Policy Proposals to Overcome the Free-Riding Problem

Proposal #1: implement border taxes unilaterally as a 2nd best solution

- Climate-conscious governments can use unilateral *carbon border taxes* to curb CO₂ emissions in the rest of the world.
- Example: EU's carbon border taxes can scale down production in high-CO₂ industries in Asia.

Proposal #2: Use collective trade penalties to enforce climate cooperation

- Climate-conscious governments can form a *climate club*.
- Members of the climate club can use collective trade penalties to incentivize climate cooperation by reluctant governments.

- Multiple studies have analyzed some variation of *Proposals #1* and *#2*.
- Existing studies, however, exhibit some limitations:
 - 1. Theoretical studies often overlook firm-delocation in response to policy, scale economies in abatement, and multilateral carbon leakage.
 - 2. Quantitative studies often examine arbitrarily-chosen (*i.e.*, sub-optimal) border taxes or trade penalties \rightarrow cannot identify the full effectiveness of Proposals 1 and 2.

- Develop a multi-industry, multi-country GE model of trade that accommodates
 - 1. transboundary CO₂ externality
 - 2. firm relocation + scale economies in production/abatement.
- Analytical formulas for optimal carbon border taxes and climate club penalties
 - Intermediate step: Envelope result that simplifies optimal policy analysis in GE
- Map model and analytical formulas to data to uncover full-effectiveness of
 - 1. (Proposals 1) carbon border taxes
 - 2. (Proposals 2) climate club Related Literature

Theoritical Framework

- Many countries: i, j, n = 1, ..., N

- Country *i* is populated by *L_i* workers who supply labor inelastically.

- Many industries: $k, g = 1, ..., \mathcal{K}$
 - Each industry is served by many firms (index ω)
- Market structure: monopolistic competition + free entry
 - Free entry creates industry-level economies of scale

Three-tier utility structure:

- 1. Non-parametric utility aggregator across industries
- 2. Cross-national: elasticity of substitution σ_k between national-level varieties
- 3. Sub-national: elasticity of substitution γ_k between firm-level varieties

Demand facing firm ω from nest *ji*, *k* (origin *j*-destination *i*-industry *k*):

$$q_{ji,k}(\omega) = \underbrace{\left(\frac{\tilde{p}_{ji,k}(\omega)}{\tilde{P}_{ji,k}}\right)^{-\gamma_{k}}}_{\text{within-national}} \underbrace{\left(\frac{\tilde{P}_{ji,k}}{\tilde{P}_{i,k}}\right)^{-\sigma_{k}}}_{\text{national-level}} \underbrace{\mathcal{D}_{i,k}\left(\tilde{\mathbf{P}}_{i}, Y_{i}\right)}_{\text{industry-level}}$$

- Firms compete under monopolistic competition and free entry à la Krugman

Traditional formulation: firm-level production combines labor and carbon inputs:

- elasticity of substitution b/w labor and carbon input ($\boldsymbol{\varsigma}$)
- carbon intensity in origin *i*-industry k ($\overline{\kappa}_{i,k}$)

Equivalent formulation: A fraction *a_{i,k}* of inputs are allocated to abatement:

Marginal cost =
$$\frac{d_{ij,k}w_i}{(1 - a_{i,k})\varphi_{i,k}}$$

CO₂ per unit of output =
$$\left[\frac{1}{\bar{\kappa}_{i,k}} + \left(1 - \frac{1}{\bar{\kappa}_{i,k}}\right)\left(1 - a_{i,k}\right)^{-\frac{s-1}{s}}\right]^{\frac{s}{s-1}}$$

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- We can summarize production in *origin i–industry k* in terms of total output, $Q_{i,k} \equiv \sum_{j \in \mathbb{C}} d_{ij,k}Q_{ij,k}$, and abatement, $a_{i,k}$:

[producer price]
$$P_{ij,k} = d_{ij,k}\bar{p}_{ii,k}w_i (1 - a_{i,k})^{\frac{1}{\varsigma\gamma_k} - \frac{1}{\varsigma}} Q_{i,k}^{-\frac{1}{\gamma_k}}$$
[carbon emission]
$$Z_{i,k} = \bar{z}_{i,k} (1 - a_{i,k})^{\frac{1}{\varsigma\gamma_k} - 1} Q_{i,k}^{1 - \frac{1}{\gamma_k}}$$

– The special case w/ constant-returns to scale: $rac{1}{\gamma_k}
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– The special case w/ constant-returns to scale: $\frac{1}{\gamma_k} \rightarrow 0$

Policy Objectives and Instruments

From country *i*'s perspective, the market equilibrium is inefficient for 3 reasons:

- 1. Firms do not internalize their CO₂ externality on country i's residents
- 2. Industries exhibit differential markups \longrightarrow misallocation
- 3. There is unexploited export/import market power vis-à-vis the rest of the world.

Import tariffs, export subsidies, and industrial subsidies create a wedge b/w producer prices (P) and consumer prices (P):

$$\tilde{P}_{ij,k} = \frac{1 + \boldsymbol{t}_{ij,k}}{(1 + \boldsymbol{x}_{ij,k})(1 + \boldsymbol{s}_{i,k})} P_{ij,k}$$

- Carbon taxes $\tau_{i,k}$ regulate abatement $a_{i,k}$:

$$(1 - a_{i,k}) = (1 - \bar{\kappa}_{i,k})^{-\varsigma} \left[(1 - \bar{\kappa}_{i,k})^{\varsigma} + (\bar{\kappa}_{i,k})^{\varsigma} \left(\frac{\tau_{i,k}}{w_i} \right)^{1-\varsigma} \right]^{\frac{\varsigma}{\varsigma-1}}$$

Instruments of Policy

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- $T_i \equiv (t_i, x_i, s_i, \tau_i)$ denote country *i*'s vector of taxes and $T \equiv (T_i, T_{-i})$ denote the global vector of taxes.

Welfare in country *i* is the sum of the indirect utility from consumption and the disutility from *global* CO₂ emissions:

$$W_i(\mathbb{T}) \equiv \underbrace{V_i(Y_i(\mathbb{T}), \tilde{\mathbf{P}}_i(\mathbb{T}))}_{i(\mathbb{T})}$$

utility from consumption

$$-\underbrace{\delta_{i}\sum_{n=1}^{N}\sum_{k=1}^{\mathcal{K}}Z_{n,k}(\mathbb{T})}_{k}$$

disutility from CO₂

National Welfare—Adjusted for Climate Change

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CO₂ emissions from origin *n*-industry *k*

- A non-cooperative government's optimal policy $\mathbb{T}_i^* \equiv (\mathbf{t}_i^*, \mathbf{x}_i^*, \mathbf{s}_i^*, \tau_i^*)$ maximizes national welfare taking taxes in the RoW as given:

$$(\mathbf{t}_{i}^{\star}, \mathbf{x}_{i}^{\star}, \mathbf{s}_{i}^{\star}, \boldsymbol{\tau}_{i}^{\star}) = \arg \max W_{i}\left(\mathbf{t}_{i}, \mathbf{x}_{i}, \mathbf{s}_{i}, \boldsymbol{\tau}_{i}; \overline{\mathbb{T}}_{-i}\right)$$

- **T**^{*} is free-riding-proof but fails to internalize two externalities:

- 1. Country *i*'s carbon externality on the rest of the world
- 2. Country *i*'s terms-of-trade externality on the rest of the world

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 $-\mathbb{T}_{i}^{\star}$ is free-riding-proof but fails to internalize two externalities:

- 1. Country *i*'s carbon externality on the rest of the world
- 2. Country i's terms-of-trade externality on the rest of the world

- Characterizing, \mathbb{T}_{i}^{\star} , requires solving a complex GE optimization problem.
- We extend and refine the three-tier technique in Lashkaripour-Lugovskyy (2021) to convert our complex GE problem into *pseudo-partial equilibrium* problem.
- Our approach can be summarized as a general envelope result.

Theorem. The F.O.C.s that determines country i's unilaterally optimal policy, \mathbb{T}_i^* , can be derived and solved as if wages were constant and demand functions were income inelastic.

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Optimal Policy Formulas
[carbon tax]
$$\tau_{i,k}^{\star} = \tilde{\delta}_i$$
 [industrial subsidy] $1 + s_{i,k}^{\star} = \frac{\gamma_k}{\gamma_k - 1}$

[import tariff]
$$1 + t_{ji,k}^{\star} = 1 + \omega_{ji,k} + \frac{\gamma_k - 1}{\gamma_k} \tilde{\delta}_i v_{j,k}$$

[export subsidy]
$$1 + x_{ij,k}^{\star} = \left(1 + \frac{1}{\varepsilon_{ij,k}}\right) \left[1 + \sum_{n \neq i} \left[t_{ni,k}^{\star} \frac{\lambda_{nj,k}}{1 - \lambda_{ij,k}}\right]\right]$$

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uniform~industry-blind
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$$[\text{carbon tax}] \quad \tau_{i,k}^{\star} = \tilde{\delta}_{i} \qquad [\text{industrial subsidy}] \quad 1 + s_{i,k}^{\star} = \frac{\gamma_{k}}{\gamma_{k} - 1}$$

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[correction for scale effects] CO₂ per dollar vlaue
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Special Cases

Special Case I: Small Open Economy

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Special Case II: Governments assign zero weight to ToT gains

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Carbon border taxes are less effective in high-returns to scale (low- γ) industries.

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Carbon border taxes are less effective in high-returns to scale (low- γ) industries.

The *non-cooperative* equilibrium corresponds to a one-shot game where each country sets its unilaterally optimal taxes taking taxes in the rest of the world as given:

$$\begin{aligned} \mathbf{t}_1 &= \boldsymbol{t}_1^{\star}(\mathbb{T}_{-1}), \quad \mathbf{x}_1 = \boldsymbol{x}_1^{\star}(\mathbb{T}_{-1}), \quad \mathbf{s}_1 = \boldsymbol{s}_1^{\star}(\mathbb{T}_{-1}), \quad \boldsymbol{\tau}_1 = \boldsymbol{\tau}_1^{\star}(\mathbb{T}_{-1}) \\ \vdots \\ \mathbf{t}_{\mathcal{N}} &= \boldsymbol{t}_{\mathcal{N}}^{\star}(\mathbb{T}_{-\mathcal{N}}), \quad \mathbf{x}_{\mathcal{N}} = \boldsymbol{x}_{\mathcal{N}}^{\star}(\mathbb{T}_{-\mathcal{N}}), \quad \mathbf{s}_{\mathcal{N}} = \boldsymbol{s}_{\mathcal{N}}^{\star}(\mathbb{T}_{-\mathcal{N}}), \quad \boldsymbol{\tau}_{\mathcal{N}} = \boldsymbol{\tau}_{\mathcal{N}}^{\star}(\mathbb{T}_{-\mathcal{N}}) \end{aligned}$$

Note: The non-cooperative equilibrium is inefficient:

- 1. failure to internalize ToT externalities \rightarrow too much trade taxation
- 2. failure to internalize transboundary CO_2 externalities \rightarrow insufficient carbon taxation

Global Climate Cooperation

Optimal Cooperative Policy: Global 1st-Best

- Suppose governments act *cooperatively* to maximize global welfare $\sum_{n} W_{n}$.
- The optimal policy under global climate cooperation is the following:

[carbon tax]
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[trade taxes/subsidies]
$$\mathbf{x}_i^* = \mathbf{t}_i^* = \mathbf{0}$$

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[industrial subsidy] $1 + s_{i,k}^* = \frac{\gamma_k}{\gamma_k - 1}$ sum of CO₂ externality across all locations

[trade taxes/subsidies]
$$\mathbf{x}_i^* = \mathbf{t}_i^* = \mathbf{0}$$

Optimal Cooperative Policy: Global 1st-Best

- Suppose governments act *cooperatively* to maximize global welfare $\sum_n W_n$.
- The optimal policy under *global climate cooperation* is the following:

[carbon tax]
$$\tau_{i,k}^* = \sum_{n \in \mathbb{C}} \tilde{\delta}_n$$

[industrial subsidy] $1 + s_{i,k}^* = \frac{\gamma_k}{\gamma_k - 1}$ sum of CO₂ externality across all locations

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Mapping Theory to Data

- Our goal is to simulate the counterfactual equilibrium under optimal policy.
- A bullet point summary of our quantitative strategy:
 - 1. Specify optimal tax formulas in terms of the change in equilibrium variables
 - 2. Specify the change in equilibrium variables as a function of optimal taxes
 - 3. Jointly solve the system of equations implied by (1) and (2)
- Our quantitative strategy determines the change in *welfare* and CO₂ *emissions* in response to optimal policy as a function of the following *sufficient statistics*:

$$\mathcal{B}_{v} \equiv \{\lambda_{ni,k}, \mathbf{e}_{n,k}, r_{ni,k}, \rho_{i,k}, \alpha_{i,k}, \tilde{\delta}_{i}, w_{n}\bar{L}_{n}, Y_{n}\}_{ni,k} \qquad \mathcal{B}_{\mathrm{e}} = \{\sigma_{k}, \gamma_{k}, \kappa\}_{k}$$

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precieved cost of CO₂

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Trade, Production, and Emissions

- 2009 World Input-Output Database (WIOD) & WIOD Environmental Accounts.
- 33 Countries + an aggregate of the rest of the world
- 19 broadly-defined Industries

Applied Taxes

- Import Tariffs: UNCTAD-TRAINS
- Environmentally-related Taxes: EUROSTAT & OECD-PINE

Calibration and Estimation of Parameters

Carbon input cost share $(\alpha_{i,k})$

- calculate based on environmentally-related taxes, $\tau_{i,k}$

$$\alpha_{i,k} = \underbrace{(\gamma_k/\gamma_k - 1)}_{\text{markup}} \times \underbrace{\tau_{i,k}}_{\text{tax rate}} \times \underbrace{\nu_{i,k}}_{\text{CO}_2 - \text{intensity}}$$

Markup ~ Scale Elasticity $(\frac{\gamma_k}{\gamma_k - 1})$

 estimate by applying De Loecker–Warzynski's (2012, AER) methodology to financial accounts data from COMPUSTAT.

Trade Elasticity $(\sigma_k - 1)$

 estimate by applying Caliendo–Parro's (2014, ReStud) methodology to trade data from WIOD and tariff data from TRAINS. Estimated Values

Calibration and Estimation of Parameters

Carbon Input Demand Elasticity ($\boldsymbol{\varsigma}$)

- estimate input demand for carbon using national energy reserves as IV

$$\ln\left(\frac{\alpha_{i,k}}{1-\alpha_{i,k}}\right) = (1-\varsigma)\ln\left(\frac{\tau_{i,k}}{w_i}\right) + \varsigma\ln\left(\frac{\bar{\kappa}_{i,k}}{1-\bar{\kappa}_{i,k}}\right)$$

Disutility from Carbon $(\tilde{\delta}_i)$

– calibrated by means of revealed preference to match environmental taxes in each country *s.t.* $\sum_{i} \tilde{\delta}_{i} = SCC$.

- *SSC* = 31 \$/tC (US's Interagency Working Group on SCGG)

Calibration and Estimation of Parameters

Carbon Input Demand Elasticity ($\varsigma = 0.62$)

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Quantitative Analysis of Proposals 1-2

- Proposal 1: Governments adopt non-cooperative carbon border taxes to curb transboundary CO₂ emissions.
- Note: optimal non-cooperative border taxes are free-riding-proof but inefficient from a global standpoint.

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	Non-Cooperative Border Taxes			Cooperative Carbon Taxes		
Country	$\Delta \operatorname{CO}_2$	ΔV	ΔW	$\Delta~{\rm CO}_2$	ΔV	ΔW
EU	0.7%	-1.2%	-1.3%	-9.2%	0.0%	2.0%
BRA	-6.0%	-1.3%	-1.3%	-70.7%	-1.3%	-0.8%
CHN	3.0%	-1.0%	-1.0%	-69.3%	-1.3%	-0.9%
IND	1.1%	-4.4%	-4.4%	-76.0%	-2.6%	-2.1%
JPN	3.4%	-0.9%	-0.9%	-23.1%	-0.2%	1.5%
MEX	-1.6%	-3.2%	-3.2%	-79.5%	-0.6%	-0.4%
USA	1.3%	-1.7%	-1.7%	-48.2%	-0.3%	0.3%
Global	-0.6%	-1.7%	-1.7%	-61.0%	-0.6%	0.4%

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	Δ <i>C</i> O2	$\Delta CO2$ as % of 1st-best	ΔV
Main specification (SCC = 31 $/tC$, ς = 0.62)	-0.62%	1.02%	-1.71%
SCC=68 \$/tC	-0.71%	1.01%	-1.72%
$\varsigma = 1$ (Cobb-Douglas)	-2.07%	2.85%	-1.64%
$CRS\ (\gamma\to\infty)$	-1.29%	2.16%	-1.63%
CRS with SCC = $68 $ /tC	-1.42%	2.04%	-1.64%
CRS with $\varsigma = 1$	-2.70%	3.74%	-1.64%
No ToT border taxes (base: zero tariffs)	-0.87%	1.42%	-0.01%
No ToT border taxes (base: applied tariffs)	-0.31%	0.51%	0.01%
Cooperative border taxes	-0.34%	0.56%	0.03%

Why are carbon border taxes ineffective at reducing global CO2 emissions?

1. border taxes cannot target non-traded but high-carbon goods/services:

 $-\frac{2}{3}$ of CO₂ emissions are generated by industries with $\frac{\text{Trade}}{\text{GDP}} < 0.1$

- 2. border taxes are not granular enough to induce firm-level abatement:
 - carbon border taxes are applied based on origin×industry-level CO₂ intensity
 - individual firms take *origin*×*industry*-level CO_2 intensity as given \rightarrow carbon border taxes have limited ability to induce firm-level abatement abroad.

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 Proposal 2: Climate-conscious governments form a climate club and use collective trade penalties to induce global climate cooperation (Nordhaus, 2015). - Core members commit to rules of membership. Other countries play strategically:

	hade takes set sy				
	Members	Non-members			
Against Members	zero	unilaterally optimal			
Against Non-members	unilaterally optimal	status quo (i.e., applied tariffs)			

Trade taxes set by

Carbon taxes set by

Members	Non-members
globally optimal	status quo (i.e., unilaterally optimal)

- By joining the club, a country
 - ... incurs a production loss by adopting a higher carbon tax,
 - ... but, it escapes from members' trade penalty.

Proposal #2: The Club of All Nations is a Nash Equilibrium

- The club-of-all-nations is a Nash equilibrium, no matter who core members are.
- Why? Because abandoning the club-of-all-nations is too costly.



Characterizing all Nash equilibria faces two major challenges:

- 1. Computing optimal trade penalties is impractical w/ numerical optimization
 - Our analytical formulas for optimal trade penalties help us overcome this challenge.
- 2. Nash outcomes must be identified over 2^N possible outcomes.¹
 - To overcome the *curse of dimensionality*, we note that net benefits from joining the climate club rise with the number of existing members.
 - We use iterative elimination of dominated strategies to shrink the outcome space

 $^{^{1}}N$ denotes the number of countries that are not core members.

Proposal #2: The Efficacy of the Climate Club

- The makeup of core members is pivotal to the efficacy of the climate club.
- If EU is the only core member \rightarrow the club-of-only-EU is also a Nash eq.
- If EU + USA are core members \rightarrow the club-of-all-nations is the unique Nash eq.
 - Core members: EU, USA
 - 2nd round: CAN, ROW
 - 3rd round: AUS, IND, JPN, KOR, MEX, RUS, TUR, TWN
 - 4th & 5th round: CHN & BRA, IDN
- CO₂ reduction under a US-EU climate club:

$$\Delta CO2_{global} = -8.3\% + -52.7\% = -61.0\%$$

EU & US Other members

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 - most high-carbon goods/services never cross international borders
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Thank You.

Related Literature

Optimal policy in an open economy

- PE w/ carbon externalities: Markusen (1975); Copeland (1996);
- GE w/o carbon externalities: Costinot et al. (2015, 2016); Lashkaripour and Lugovskyy (2016); Bartelme et al. (2019); Beshkar and Lashkaripour (2020).
- Weisbach and Kortum (2020): Adopts a GE Dornbusch-Fischer-Samuelson model w/ carbon externalities + explicitly specifies markets for energy.

Quantitative analyses of carbon tariffs

- Babiker (2005), Elliott et al. (2010), Nordhaus (2015), Böhringer et al. (2016). Return

Equilibrium for a given Vector of Taxes (t, x, s, τ)

1. Consumption choices are optimal:

2. Production choices are optimal:

$$\begin{cases} Q_{ji,k} = \mathcal{D}_{ji,k}(Y_i, \mathbf{P}_i) \\ \tilde{P}_{ji,k} = \frac{1 + t_{ji,k}}{(1 + x_{ji,k})(1 + s_{j,k})} P_{ji,k} \end{cases}$$
$$P_{ij,k} = d_{ij,k} \bar{p}_{ii,k} w_i (1 - a_{i,k})^{\frac{1}{\gamma_k} - 1} Q_{i,k}^{-\frac{1}{\gamma_k}} \\ (1 - a_{i,k}) = \left(\frac{\alpha_{i,k}}{1 - \alpha_{i,k}}\right)^{\alpha_{i,k}} \left(\frac{w_i / \bar{\varphi}_{i,k}}{\tau_{i,k}}\right)^{\alpha_{i,k}}$$

- 3. Wage payments equal net sales: $w_i L_i = \sum_{j=1}^{N} \sum_{k=1}^{\mathcal{K}} \left[(1 \alpha_{i,k} \frac{\gamma_k 1}{\gamma_k}) P_{ij,k} Q_{ij,k} \right]$
- 4. Income equals wage payments plus tax revenues: $Y_i = w_i L_i + \mathcal{R}_i(\mathbf{t}, \mathbf{x}, \mathbf{s}, \boldsymbol{\tau})$

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- Suppose governments are cooperative but cannot raise their carbon tax beyond its unilaterally optimal level, $\tau_{i,k} = \tilde{\delta}_i$.
- Cooperative carbon border taxes that maximize global welfare, in that case, are

$$1 + t_{ji,k}^* = \left(1 + \tilde{\delta}_{-j} \,\nu_{j,k}\right) \frac{1 + (\sigma_k - 1)\lambda_{ii,k}}{1 + \left[1 + \tilde{\delta}_{-i}\nu_{i,k}\right](\sigma_k - 1)\lambda_{ii,k}}$$

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$$1 + t_{ji,k}^* = \left(1 + \tilde{\delta}_{-j} v_{j,k}\right) \frac{1 + (\sigma_k - 1)\lambda_{ii,k}}{1 + \left[1 + \tilde{\delta}_{-i}v_{i,k}\right](\sigma_k - 1)\lambda_{ii,k}}$$
carbon intensity

Cooperative carbon border taxes have two components:

1. 1st component taxes origin j's total CO₂ externality on RoW: $\tilde{\delta}_{-i} = \sum_{n \neq i} \tilde{\delta}_n$

2. 2nd component corrects for cross-substitution effects Return

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EU's Optimal Carbon Border Taxes



Estimated Elasticities: WIOD Industry Categories 1-9

	Industry	Carbon Intensity (v)	Carbon Input Share (α)	Trade Elasticity (σ)	Markup $(\frac{\gamma}{\gamma-1})$
1	Agriculture	1,589	0.044	4.12	1.464
2	Mining	1,372	0.025	4.12	1.529
3	Food	84	0.011	3.86	1.698
4	Textile	81	0.011	2.12	2.109
5	Wood	109	0.014	7.83	1.278
6	Paper	135	0.008	9.00	1.296
7	Refined Petroleum	376	0.015	4.31	1.178
8	Chemicals	295	0.032	11.86	2.064
9	Plastics	50	0.010	2.55	1.272

Estimated Elasticities: WIOD Industry Categories 10-19

	Industry	Carbon Intensity (v)	Carbon input share (α)	Trade Elasticity (σ)	Markup $(\frac{\gamma}{\gamma-1})$
10	Nonmetallic Minerals	1,422	0.026	7.28	1.488
11	Metals	372	0.009	7.28	1.239
12	Electronics & Machinery	26	0.007	12.71	1.501
13	Motor Vehicles	30	0.006	1.59	1.211
14	Other Manufacturing	46	0.012	1.59	1.913
15	Electricity, Gas and Water	3,791	0.021	8.14	1.119
16	Construction	39	0.012	8.14	1.098
17	Retail and Wholesale	37	0.018	8.14	1.137
18	Transportation	503	0.059	8.14	1.011
19	Other Services	63	0.009	8.14	1.596